

# Delivering a Unified Medicare and Medicaid Experience for Members

A modern approach to frictionless benefit administration, generating value-driven experiences

# Lynx: Designed for Flexibility, Transforming Benefits Delivery





Lynx is built API-first, ensuring seamless integration and scalability



100% customizable—allowing health plans to tailor benefits, payment solutions, and engagement strategies



The only platform that can administer all benefits in one experience: commercial, Medicare, and Medicaid



A fully white-labeled solution— 100% client-branded app and portal experience

#### FORTUNE 10

Engineered for seamless integration with Fortune 10 companies and preferred vendors to offer the most competitive pricing and choices



Deploy as a standalone portal and app or integrate seamlessly into existing platforms

# **Challenges Facing Health Plans** and Members Today





Health plans struggle to unify Medicare and Medicaid benefits into a seamless member experience



Plans miss the chance to enable members to use benefits—and lead healthier lives with improve outcomes

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Fragmented and inefficient benefits administration

Rising costs

Frustrated member experiences

Disjointed benefits and multiple vendors create confusion and frustration for members

Outdated technology leads to inefficiencies, high call center volume, and disjointed member communications





# Why Today's Solutions Don't Work for Dual-Eligible Beneficiaries



A Member Journey: **Navigating a Complex System** 

Member doesn't know how to access their benefits, who to call, or how to engage

Members are bounced between support departments, causing frustration, delays, and potential disenrollment

Members struggle to access essential benefits, leading to avoidable hospitalizations and poorer health outcomes

4

Member is unaware of all potential benefits available through both Medicare and Medicaid plans

Member calls customer service but support is separate for Medicare vs. Medicaid

Care coordinators have limited visibility into benefits and vendors, making it difficult to provide whole-person support

## The Lynx Advantage: A Single Experience

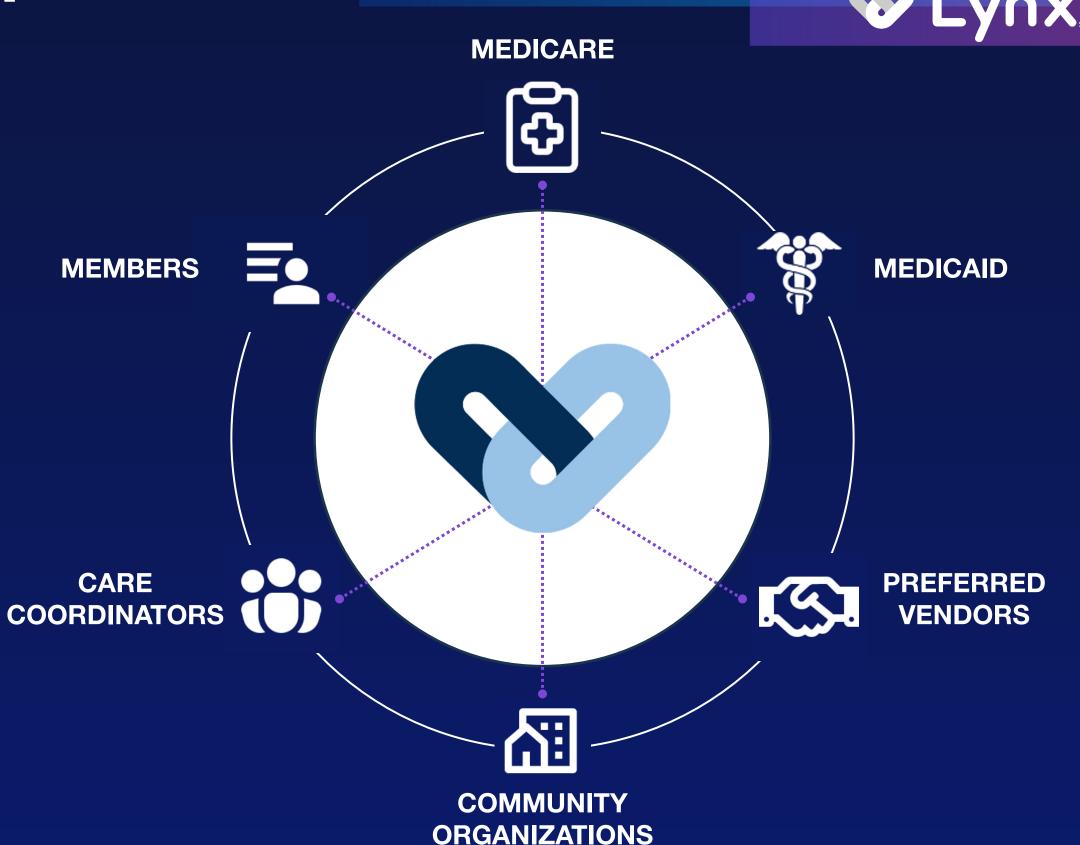


Lynx is the

#### **ONLY PLATFORM**

bringing together benefits, rewards, and incentives to improve:

- ✓ Member engagement
- **✓ Quality scores**
- ✓ Star ratings



# A Seamless Path to Better Health: One Member's Story



#### PATIENT OVERVIEW



Name: Christina Elliot

**Age**: 67

**Profile**: Diabetes, lives alone, needs assistance with ADL, and has food insecurities

**Dual-Eligible Member** 

#### HEALTH & LIFESTYLE SUPPORT THROUGH LYNX PLATFORM



Home Modifications and Pest Control



E-Commerce for Diabetes Supplies



Healthy Meals and Groceries Delivered



Rewards for Managing A1C



Care Coordinator
Support for DME Needs



Fast, Reliable Delivery

#### MEMBER-CENTERED HEALTHCARE EXPERIENCE

Christina and her care coordinator can log in to Payer-branded portal to see all available Medicare and Medicaid benefits in one place

Lynx provides tailored OTC and grocery recommendations

Christina's care coordinator facilitates the purchase of a shower chair using her DME benefits

Christina receives home-delivered meals and groceries, allowing her to age in place with the support she needs

#### MEMBER IMPACT AND RESULTS



Christina benefits from whole-person care, keeping her healthy and supported



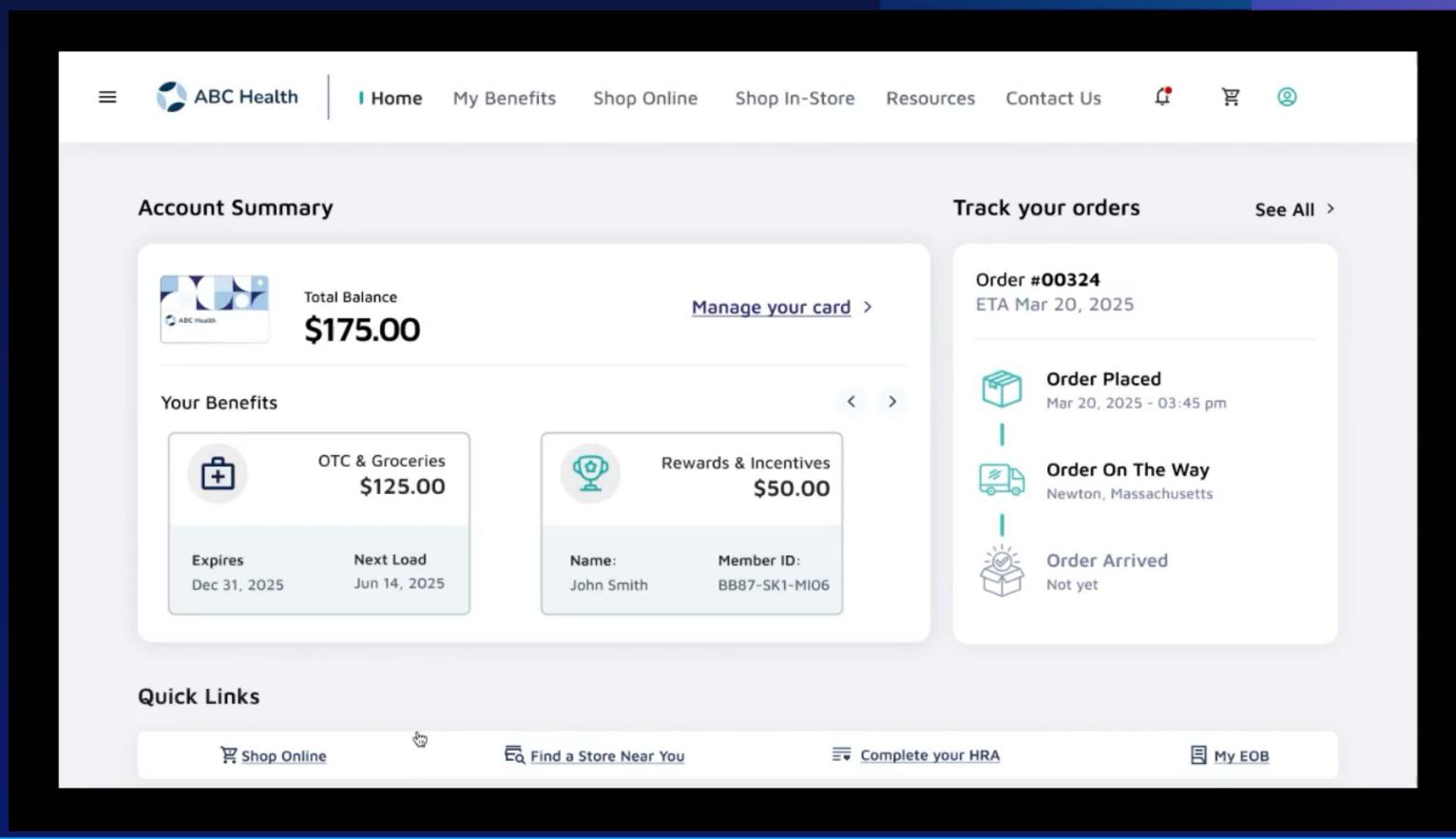
Christina ages in place with the care she needs, boosting engagement and satisfaction



Christina's seamless experience leads to fewer complaints, better benefit use, and fewer ER visits

## A Look Inside the Lynx Platform





## **Meet the Lynx Team**



Jenn Brooks-Kaluza
Head of Government Solutions



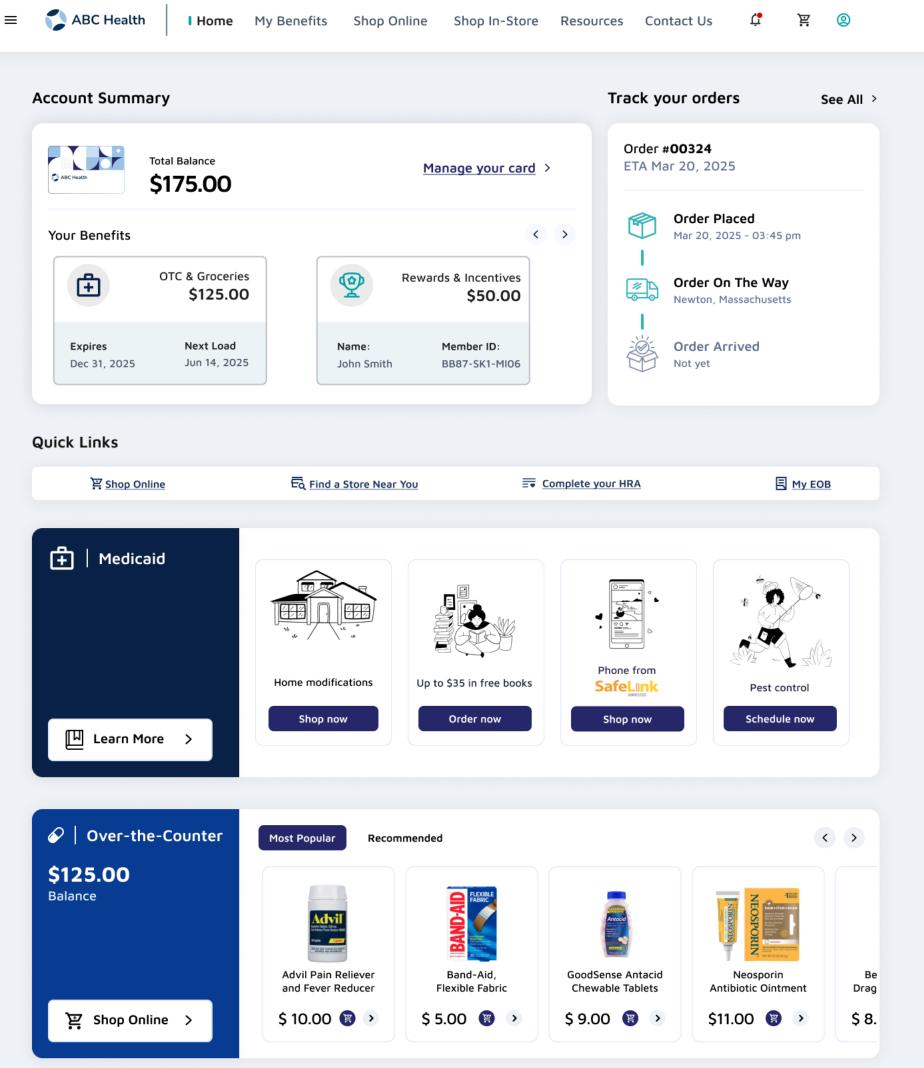
Matt Renfro
Co-Founder and CEO



**Taylor McMurtrie**Vice President of Sales



Learn More: Lynx-fh.com/Medicarians





# THANK YOU!